



# *Xmultiple Technology*

## *Company Profile*

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**XMULTIPLE**

CONNECTING  
THE INFORMATION  
AGE



# *Executive Summary*

**Xmultiple Technology** was established in 1999. The mission of our company is to offer customers quality interconnection solutions. Our goal is to develop unique new connector products which provide integration of multiple components such as electronic circuitry, LEDs and various media capability. All of this at competitive prices. **Xmultiple Technology** strives to be the leader within the whole connector industry with a worldwide presence.



# ***Xmultiple Future***

**Xmultiple**'s chief goal is to satisfy our customers' interconnect requirements with the best possible solutions at the lowest possible prices. **Xmultiple** want to grow with our customers and help our customers achieve increased profit margins by keeping cost to the minimum for quality. Choosing **Xmultiple** as your interconnect vendor is the best choice for all your connector needs.



# *Background Information*

- ✦ C.E.O: Mr. Alan Pocrass
- ✦ VP: Drew Stoiberg
- ✦ National Sales Manager: Mike Basowski
- ✦ General Manager Europe: Mr. Colin Boniface
- ✦ General and Sales Manager- China: Mr. Logon Qu
- ✦ Business Focus : Connectors Integrated W/ LEDs & Electronic Componets
- ✦ Website: <http://www.xmultiple.com>
- ✦ USA Headquarters
  - 543 Country Club Drive #B128, Simi Valley, CA 93065
  - Tel: 805-579-1100 Fax: 805-579-7800



- ❖ Manufacturing Employees : 1500 persons in 5 subcontract factories
- ❖ Land size: 250,000 sqm

⊕ **Top Management**

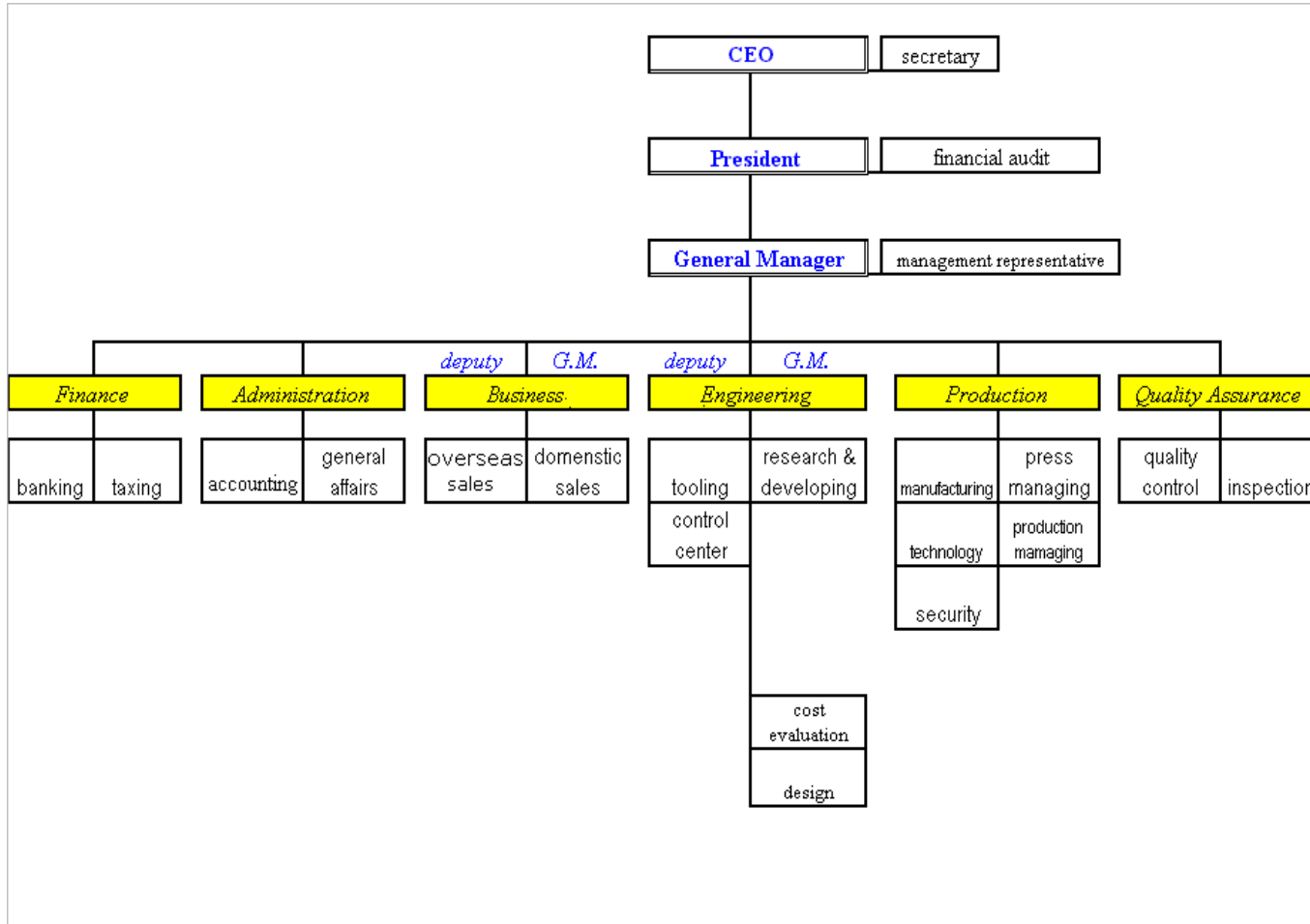
- ❖ Sales Dept. Manager- Served in United Fiberoptic Corp for 10 Years
- ❖ Prod. Dept. Manager- Served in major interconnection company for 5 Years
- ❖ QA Dept. Manager- Served in Plexcom for 10Years
- ❖ Components Dept. Manager- Served in QuantumNet for 5 Years

**Current Monthly Capacity Listed Below:**

<b>Major Product</b>	XRJM Series	XRJS Series	XRJH Series	XRJB Series	XRJD Series	XRJK Series Non LED	XRJV Series	UltraJax	XRJAX	Others
<b>2010 QTY.</b>	5,000,000	3,000,000	25,000,000	10,000,000	5,000,000	2,000,000	8,000,000	1,000,000	1,000,000	1,000,000



# Organization Chart





## *Manufacturing Plants*

DongGuan, China

Shenzhen, China





## *Production lines*

115 Production lines- Magnetic Connectors

74 Production lines- RJ/LED Connectors

89 Production lines- All non LED Connectors

35 Production lines- XP1Power, XRJAX, UltraJax and Others





## *Some Of Our Customers*

- ✦ **Motorola**
- ✦ **Dell Computer**
- ✦ **Siemens**
- ✦ **HP**
- ✦ **Hughes**
- ✦ **Andrews Corp.**
- ✦ **Harmonics Networks**
- ✦ **Alcatel**
- ✦ **Broadcom**
- ✦ **Zhones**
- ✦ **Tejas Networks**
- ✦ **Ceragon**
- ✦ **Lantronix**
- ✦ **MRV**
- ✦ **Juniper Networks**
- ✦ **RuggedCom**
- ✦ **Kontron**
- ✦ **G.E. Energy**
- ✦ **Phi Hong**
- ✦ **Adtran**
- ✦ **RAD**
- ✦ **Polycom**



## *Our Patents*

XP1Power and iXP1 Interchangeable Connectors (Patent Pending)

FlashPoint ShareDrives, SharePlayers and ShareCards

RJ/LED Connectors – Patent # 4,978,317

XRJAX Snap-In Coax Connector – Patent # 6,290,538

UltraJax Dual RJ Connector – Patent Pending

QuantumNet Thin Client Solutions – Patent # 5,428,608

GigaPlug Male RJ Plug For 1000Mbps Transmission – Patent Pending

SmartJax Dual Twisted Pair/Coax in one RJ Style Connector – Patent Pending

Other Patents or Pendencies include Connectors integrated with components for 1G and 10G.



## *Our Products*

- ⊕ RF Connectors
- ⊕ Components
- ⊕ Magnetic Connectors and PoE (Power Over Ethernet)
- ⊕ XRJM, XRJK, XRJS, XRJD Stackable
- ⊕ XRJB RJ/LED/USB Combo Connectors
- ⊕ XRJAX Connectors and Assessor Products
- ⊕ XP1Power and iXP1 Interchangeable Connectors
- ⊕ UltraJax Connectors
- ⊕ X-Sealant Harsh Environment GEL & Connectors
- ⊕ Cabling,USB,HDMI,DVI,and More

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## *Our Products*

- ⊕ GigaPlug and 10GB emerging Connectors
- ⊕ SmartJax
- ⊕ Wallplates, Switches, Couplers, Keystone Connectors
- ⊕ Complete Line of Interconnect Solution Connectors



# *Product Advantages*

## *UltraJAX Dual RJ Connectors*

- ⊕ Unique patent pending design
- ⊕ Doubles RJ Capacity
- ⊕ Every RJ Equals Two
- ⊕ Ideal For Gigabit Capacity
- ⊕ Cable Plug-in - 20 Wires
- ⊕ Minimize PCB Space





## ***XRJAX New Coax Connectivity***

- ❖ Coax Snap-In Like Telephone Cords
- ❖ Adapters To Attach Existing Cables and Devices
- ❖ PCB Version To Be Design Into TVs, VCRs and other products
- ❖ Couplers and Switches
- ❖ Wallplates and Cable
- ❖ Patented Product





# *XP1 Power Rechargeable Battery Backup and iXP1 Interchangeable Connectors*



⊕ Patent Pending



# *FlashPoint SharePlayers, ShareDrives and ShareCards*

- ⊕ World's First Sharing-On-The-Go Products
- ⊕ Copy directly from USB to USB
- ⊕ Copy away from PCs
- ⊕ Communicate Remotely
- ⊕ Patented





## *Stacked RJ/LED Connectors*

- ❖ One and Two Piece Designs
- ❖ Ranging from single, double & triple stacked jacks
- ❖ Terminal withstand a 500g min pull for 10 sec.
- ❖ Contact jacks able to withstand 5000 mating cycles in duration





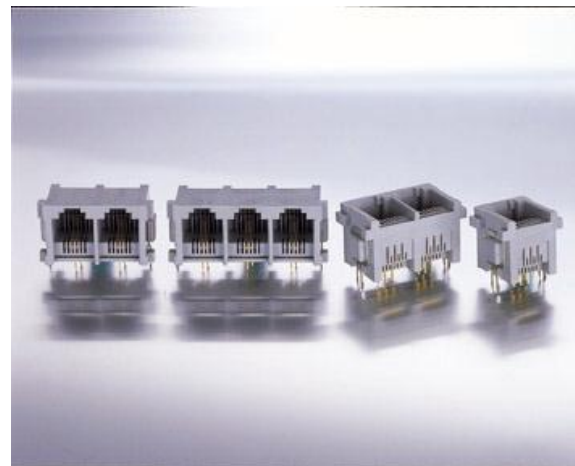
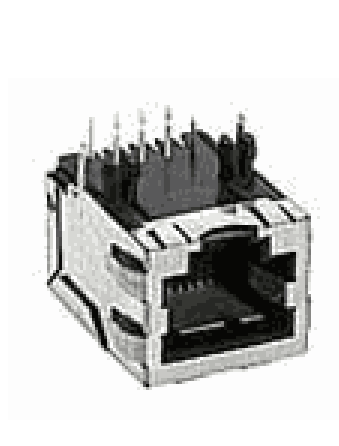
## *GigaPlug for 1G and 10G RJ45 Male Plug*

- ❖ Male RJ Plug Design To Improve Twisted Pair Performance With 1G and 10G Transmission
- ❖ Shielding Integrated In Plug To Separate Each Twisted Pair Wire
- ❖ Stable & high reliability contact design





# *Other Products*





# *Quality Certification*

- ISO 9002



## *Our Quality Policy*

Quality/ service first

Continuous improvement

To satisfy customers' need



## ***Xmultiple Products Are Environmentally Friendly***

- ❖ International trend to use Non-toxic connectors in future, toxic elements include Cadmium & Lead
- ❖ Seek for qualified suppliers
- ❖ Clear/ Green Identification Mark to Distinguish Non-toxic components & packaging
- ❖ Future – Improve Our Production Processes To Improve Environmental Concerns
- ❖ RoHS



This report is done in July,  
2002

# *Sales Revenues Growth*



*XP1Power/iXP1, RJ45 Connectors,  
Magnetic Connectors, PoE and  
Components*

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## *Product Future Development*

*Xmultiple Is Developing Products for  
Every Type of Networking Or Computer  
Product*



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# ***Xmultiple - Is The Best Choice For Interconnection Solutions***

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